

Itinerary:

Tuesday, May 29 -- Bozeman

8:00 am – 5:00 pm Baucus Work Day at Simms Fishing in Bozeman

11:00 am Media Availability

(Note: Baucus brought Ambassadors from China, Chile, Ireland, Japan and New Zealand to tour Simms in 2010. Simms also participated in the 2011 Asia Pacific Economic Cooperative meetings Baucus brought to Montana. Simms manufactures and sells sports fishing and outdoor recreation products around the globe.)

Wednesday, May 30 -- Billings

Ambassadors Arrive

4:00 pm Tour of Mark Rite Lines Equipment Co., Inc.

Thursday, May 31 -- Lewistown

11:15 am Roundtable and lunch with Lewistown Businesses at Jack's Hangar

1:00 pm Tour Montana cattle ranch

3:00 pm Tour of Spika Welding & Manufacturing, Inc.

(Note: Spika's attended the 2011 Trade Mission to Colombia)

7:00 pm Dinner with Montana participants in past trade missions

Friday, June 1 – Lewistown, White Sulphur Springs, Bozeman

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| 8:30 am | Tour Montana wheat farm |
| 10:00 am | Depart for White Sulphur Springs via Judith Gap Wind Farm to highlight Montana energy on the drive |
| 12:30 pm | Roundtable lunch with Rural Montana companies in White Sulphur Springs |
| 4:00 pm | Tour of Bozeman Brewing Company |

Saturday, June 2 – Yellowstone Park, Livingston

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| 9:00 am | Tour of Yellowstone National Park |
| 7:00 pm | Tourism dinner in Livingston |

Sunday, June 3

Ambassadors Depart

Why do these countries matter for Montana jobs?

1. Colombia

- ✓ Montana exported \$3.1 million worth of goods to Colombia in 2010.
- ✓ Baucus led a group of [15 Montana businesses](#) on a Trade Mission to Colombia in 2011.
- ✓ The Colombia Free Trade Agreement Baucus ushered through the Senate went into force May 15th.
- ✓ The FTA immediately eliminates Colombia's duties on high-quality Montana beef, wheat and barley.
- ✓ The FTA also benefits Montana manufacturing firms by immediately eliminating duties on 80 percent of exports to Colombia, with the remainder eliminated over time.

2. South Korea

- ✓ In 2011, Baucus secured a better deal for Montana beef in the South Korea Free Trade Agreement that entered into force March 15, 2012. The deal Baucus secured includes \$11 million in USDA funding to promote American beef in South Korea and a commitment that the U.S. will continue to press for full market access beyond the FTA.
- ✓ The FTA will phase out Korea's 40 percent tariff on U.S. beef imports over 15 years.
- ✓ According to the American Farm Bureau Association, Montana stands to gain \$19.16 million per year from agricultural product exports to Korea, primarily in beef (\$12.6 million) and wheat (\$2.3 million).

3. Australia

- ✓ Since the passage of the US-Australia Free Trade Agreement (AUSFTA) in 2005, Montana exports to Australia have grown by more than 330 percent.
- ✓ Australian companies and groups such as Luzenac, Rio Tinto Energy America and Samson Oil & Gas Limited have stakes in various mines and drilling prospects throughout the state. Montana's major exports to Australia include copper products, civil engineering equipment, mining equipment and tires, totaling more than \$8 million in 2007.
- ✓ Several Montana companies export to Australia, including Spika Welding out of Lewistown and Tow-Haul Corporation (Smith Equipment USA), a mining equipment manufacturing company based in Belgrade.

4. Brazil

- ✓ Montana exports to Brazil totaled \$5.74 million in 2010, a 66 percent increase from 2009.
- ✓ The top Montana export products to Brazil in 2010 were chemicals (39 percent), machinery (20 percent), transportation equipment (15 percent), and nonmetallic mineral products (14 percent).
- ✓ Copper oxide, from American Chemet in East Helena, accounted for 30 percent of Montana's exports to Brazil alone. Talc, from the Luzenac milling facility in Three Forks, accounts for another 16 percent. Other notable exports included \$700,000 worth of microfilm readers from various sources around the state and \$500,000 in Malt from the Malteurop facility outside of Great Falls.
- ✓ Brazil's trade relationship with the United States is also centered on the U.S.-Brazil Green Economy Partnership. This alignment will benefit proposed biofuel and ethanol plants in Montana like Big Sky Biodiesel in Glendive and AE Biofuels LLC, Montana Microbial Products Division in Butte.

5. Vietnam

- ✓ U.S. beef exports to Vietnam grew 21 percent between 2010 and 2011 to \$191 million and this market represents continued opportunity for growth.

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